

Helping hospitals
understand and improve
their performances

Ivan Porro, CEO

ivan.porro@surgiq.com



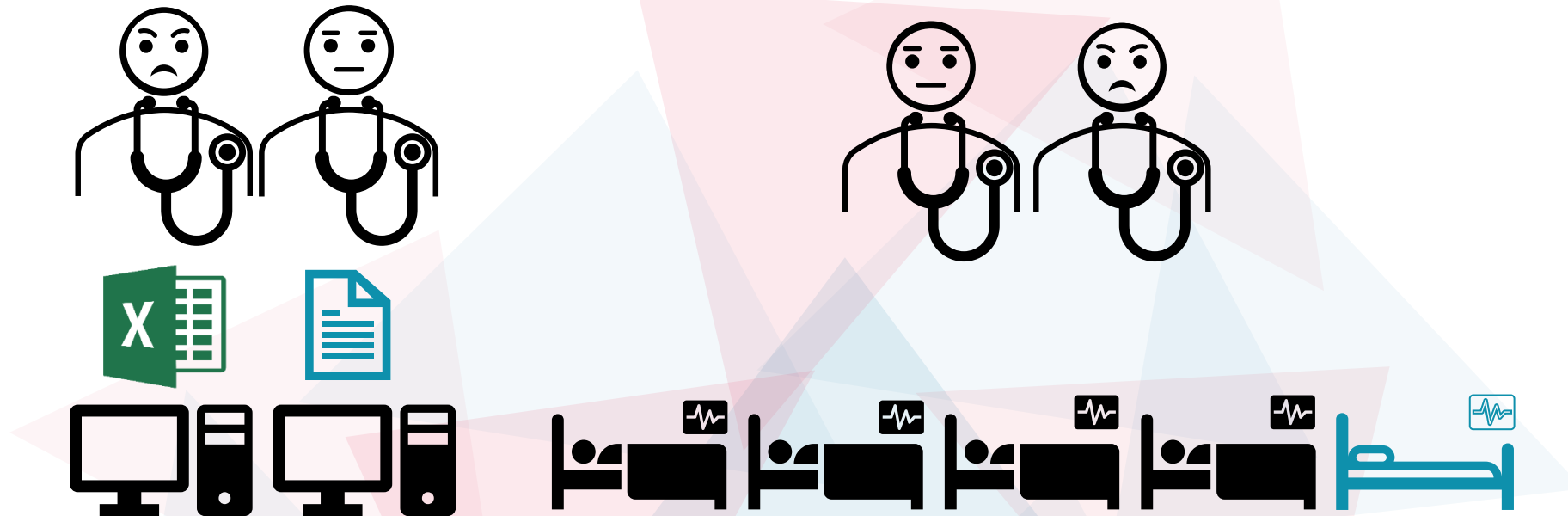
28.404.603

operations cancelled or postponed during the peak 12 weeks of disruption due to COVID-19



12-18% Turnover

Cost > 5% operating budget for hospitals



15% of time ~ 70k€/year lost

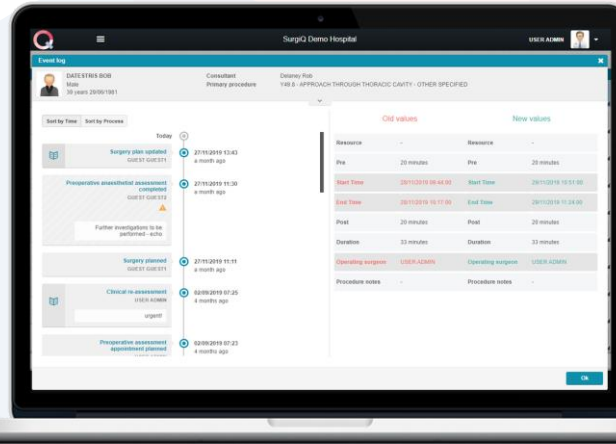
By schedulers at a **single** Surgical Unit



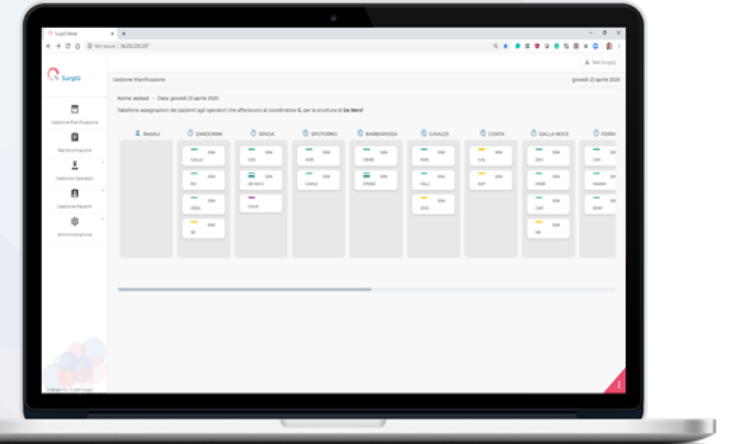
SurgiQ helps hospitals use assets efficiently



Get real-time data



Track & audit changes



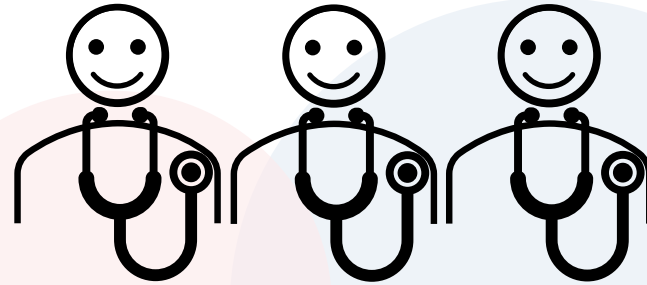
Automatic planning



Saves money
Improves quality
Exceptional UX/UI



6 h/day ~ 50k€/year recovered



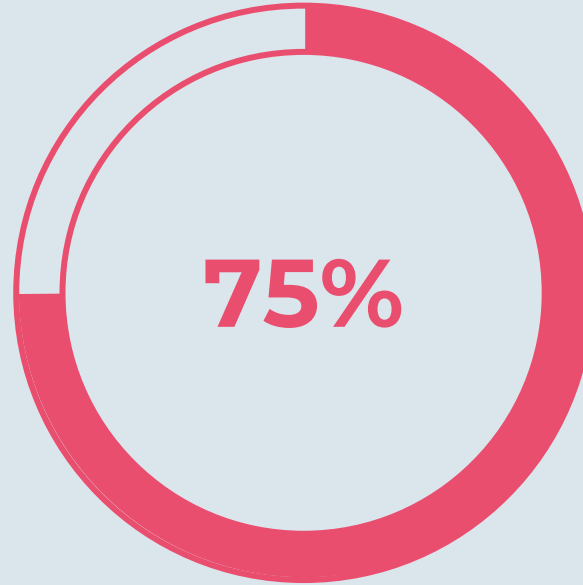
Time saved by scheduling staff and therapists



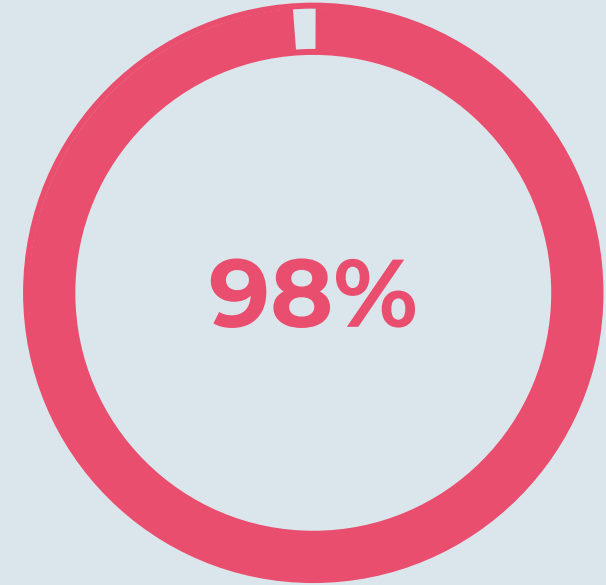
Case study: AI at scale



Treatments planned



Planned tasks accepted as is



Occupied vs. available



1 gym 20 therapists 213 patients

June-September 2020. Will extend to 16 hospitals.

Menzione

Istituti Clinici Scientifici Maugeri
Personalized Rehabilitation Program digitalization





15%

**Time saved
by schedulers**

by reducing
unnecessary
admin tasks¹

+20%

**Operating theatre
utilization increase**

with our self-
configurable
theatre scheduler²

+47%

**Patients treated
in time**

by using our
prioritization
tools³

1. Measured at Barts. 6.7 h/week average per user (2-22h); 12-16% salary costs per surgical unit.
2. Measured at Galliera. SurgiQ enabled operating theatre parallelization.
3. Measured at Ospedale Pediatrico Bambino Gesù on 4847 patients.



Clients → Needs → Platform



40.000
patients / year



1 hospital in 2020
16 by mid 2022



**Undisclosed
Pharma
Company**

2 Pilots





Addressing Surgical, Rehab and Medical care



Private providers



Set-up + pay-per-use



Direct

Public providers



Set-up + annual

Pharma partnership;
Direct;
Tenders with vendors.



Competition

Automation

Better AI
(improve tech)

Easier to deploy
(improve process)

Easy to use
and adopt





SurgiQ is evolving to a healthcare planning platform



Provide excellent UX to key clients

€ 0,3B
National



Automate scheduling tasks

**INCREASING
SCALABILITY
& MARKET
SIZE**



Increase scalability

**€ 40B
Global
Health AI mkt**



Largest validated planning AI
(benchmark, overbooking)

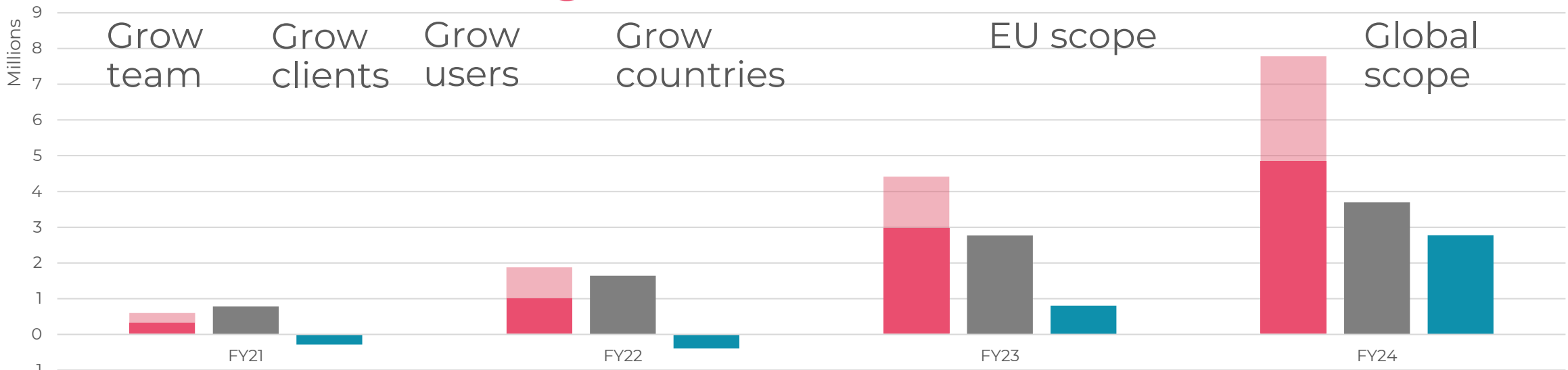


Our plan

410k closing

Large scale AI validation

1,5M+ Series A



■ Revenues ■ Costs ■ EBITDA
■ Recurring revenues



Ivan
CEO

PhD Bioengineer,
20+ years in
Health IT and
software



Arianna
Operations

PhD Computer
science, 15+ years
in software and
quality



Giuseppe
AI

PhD Physics, 10
years in research
and data science
roles



Massimo
Sales

40 years in
software and
health projects, 1
exit



Francesco
Funding

Business and PE
background, angel
investor, serial
entrepreneur

Management team: multidisciplinary + seniority

Our 2020

+70% Revenues

+2 Team

+3 Hospitals

410k€ Round closing

40k€ EIT Headstart grant

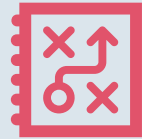


Why Invest

YOU



AI scale-up potential



Market validation & growing



Key partnerships and clients



Impact on people & healthcare

CEO: ivan.porro@surgiq.com